



PROFILE

Dynamic, plug-and-play investment banker with 20+ years of experience in both bank and boutique contexts and encompassing a wide variety of capital-raising as well as advisory activities.

Senior finance executive and strategic business partner Who optimizes financial operations to ignite growth across the global organization. Proven ability to drive complex strategic initiatives, M&A activities, and financial operations for multibillion-dollar, corporations

An accomplished Banking & Trade Finance professional with a robust record of success in a multicultural environment across various domains, including internal branch operations, Branch Profitability, Retail Assets, CASA Sales, People Management, Training and Development, TPP Sales, Information Technology, Investments and Retail.

Extensive experience in implementing business-centered strategies to contribute towards organizational growth and profitability

Broad background in developing, planning, and executing market driven sales and exceptional customer satisfaction levels while building and developing high performance teams. Achieved consistently superior results in all job assignments.

CHANDER BAHADUR

Global Finance Executive | Specialist in Corporate Investment | Liquidity Management | P&L Retail Banking | Compliances | Fund raising

DETAILED ROLE ANALYSIS – ACROSS 20+ YEARS

HEAD OF FINANCE, TREASURY, PLANNING AND STRATEGY – flybig Airlines
June 2021 Onwards

INSTADIVINE VENTURES – Chief Strategic Advisor
January 2019 onwards

RBL Bank (Chandni Chowk, Delhi) – Branch Head (AVP)
July 2016 – December 2018

Indusind Bank (Mayur Vihar & Naya Bazar, Delhi) – Branch Head (AVP2)
September 2015 – July 2016

HDFC Bank (Chawari Bazar Branch, Delhi) – Branch Head
September 2015 – July 2016

Crane Bank (Kampala, Uganda) – Branch Head
September 2014 – October 2014

HDFC Bank (PPG Industrial Area, Delhi) – Branch Head
July 2013 – September 2014

HDFC Bank (Nai Sarak, Delhi) – Branch Head
June 2011 – July 2013

HDFC Bank (Chandni Chowk, Delhi) – Interim Branch Head
Jan 2011 – June 2011

HDFC Bank (Chandni Chowk, Delhi) – Teller Authorizer + Deputy Branch head
July 2007 – Jan 2011

HDFC Bank (Chandni Chowk, Delhi) – Teller
January 2006 – July 2007

Karur Vysya Bank (Pune, Maharashtra) – Clerk
February 2003 – January 2006

Divya Jewelers (Okhla, Delhi) – Export Assistant
December 2001 – February 2003

Shoppers Stop (Delhi) – Executive
April 1999 – December 2001

A Senior Investment and Research Analyst. Financial Freelancer and author.

Seen as Profitability expert in banking & Finance industry

Areas of Expertise

- ❖ Strategic Planning & Execution
- ❖ Financial Operations Management
- ❖ Mergers & Acquisitions
- ❖ Financial Planning & Analysis
- ❖ Risk Mitigation
- ❖ Cross-Functional Team Leadership
- ❖ Budgeting & Forecasting
- ❖ Process Design & Improvement

Core competencies

Retail Banking

Team Building and Execution

Operations Management

Training and Development

Risk Management and profitability

International Finance and economics

Academics

Financial Management

IIM-Kozhikode – 2022 (Pursuing)

Masters in Foreign Trade, 2001

Pondicherry University

B.Com, 1997

Motilal Nehru College, Delhi University

CAREER HIGHLIGHTS

Present :flybig



As a Head of Financial Intelligence of a company, my primary responsibility is to plan, implement and, manage all the finance activities of a company, including business planning, budgeting, forecasting and negotiations.

As part of an executive management team, My role involves :

- Providing leadership, direction and management of the finance and accounting team Providing strategic recommendations to the CEO/president and members of the executive management team Managing the processes for financial forecasting and budgets, and overseeing the preparation of all financial reporting Advising on long-term business and financial planning
- Establishing and developing relations with senior management and external partners and stakeholders Reviewing all formal finance, HR and IT related procedures

Key Contributions:

- Joined newly launched Scheduled Commuter Airline at a time when the aviation sector was hit amongst all the sector across globe, and significantly contributed towards **strengthening the finances** of the Airline.
- Reduced **40% cost** and the Airline was able to **manage the funds more efficiently** than ever.
- Instrumental in Raising **40 Cr** of structured funding for the Airline.
- The Airline shifted to Earning Model from **Cash burning Model**.
- Instrumental in increasing the fleet of airline from **1 ATR to 3 ATR and 1 Q400** in just **8 months** of Joining.
- Successfully optimized the network revenue by utilizing the maximum RCS Sectors available to the Airline, thereby generating more VGF Revenue + Commercial Revenue.

Past:

- Drove significant efforts in **increasing the incremental growth** of 17 Cr in CASA business within the period of 6 months in newly launched branch of RBL bank in Chandni chowk in 2016-17.
- Acquired IPL Contest for TPP in the month of Nov 2014 to Feb 2015 as well as acted as a key player for contributing to attain one of the Top 2 Branch position in the **Region of 93 Branches**, while serving as branch head in RBL Bank.
- Increased the TPP Business to 150% from nil by crafting the **business distribution strategy** and its action plan for timely implementation, while serving as Branch Head in Indusind Bank Naya Bazar Branch.
- **Conducted competitor analysis** to get a fair idea of the latest market trends, thereby attained the total business of 2.25 Cr of Trade Forex , while serving as **Branch Head in Indusind Bank**

Professional certifications

Certified professional in **Customer Service and Banking Codes and Standards**, from **Indian Institute of Banking and Finance (IIBF)**.

Certified professional in **KYC and Prevention of AML**, from **Indian Institute of banking and Finance (IIBF)**.

AMFI
IRDA

Technical Skills

Expert in PHP, SQL and all Web Designing, App Development – A thorough IT professional.
Expert Cloud Architect, AWS, Microsoft, DG etc.,
Excel Expert

Languages Known

HINDI | ENGLISH | NEPALI | MARATHI
TAMIL | TELUGU | PUNJABI | BENGALI

Contact

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- Joined 7 Days training on bank branch management at **Uganda Institute of Banking and Financial Services in Sep 2014** on special invitation from Crane Bank Uganda, at **Kampala Uganda**.
- Advised the branches of **Crane Bank Uganda** on **KYC and AML guidelines** during Sep-Oct 2014
- Bestowed best branch award in **Credit Card Sales drive for the period of Nov 2013 to Jan 2014** while serving as Branch head in HDFC Bank.
- Was able to surpass the Branch **GL size from 76 Cr to 108 Cr** in the history of the branch, while serving as Branch head in HDFC Bank Chawari Bazar branch
- Attained the best performing branch in **Loan against property challenge constantly in two years Nai Sarak**, Delhi, HDFC Bank Ltd in 2012 & 2013
- Awarded best Backup across **zone award Chandni Chowk Branch**, HDFC Bank in 2011
- Secured first position consequently for three times in the **11 performance appraisal as well as recognized as a key performer**, while in HDFC Bank
- Presented BBH Excellence award for over attaining the objectives in **Insurance business in the year 2012, 2013 and 2014** while in HDFC Bank.
- While serving as Clerk in Karur Vysya Bank, got an opportunity to be a part of **transformational change team**, when the system got upgraded to CBS.
- Travelled across various countries, including Netherlands, Belgium, Uganda, and Thailand etc.,
- Throughout the banking Career span of **16+ Year, none of the branches got negative in Operational and Audit score**, each time we emerged as the example for other branches in terms of managing the high volumes with great business figures achieved year on year.
Converted 3 of the loss making branches handed over to me to **profitable within a span of 12-18** months of taking over.